

Skills Development Portfolio

One of the great challenges in this world is knowing enough about a subject to think you are right, but not enough about this subject, to know you are wrong.

Neil deGrasse Tyson



DEVELOPING YOUR SKILLS BY:

- Individual training
- Business training on small group






INDIVIDUAL TRAINING

1. **Choosing** area for development from the list of topics
2. **Setting** your first session with the trainer
3. **Developing** your customized training program
4. **Enjoying** developing your skills by:
 - Life sessions with your trainer (online or face to face)
 - VR Gamified simulations
 - Watching videos
 - Solving business cases
 - Challenging Microlearning Bots
 - Assessing you progress



BUSINESS TRAINING ON SMALL GROUP



"Thought does not always mean said, Said does not always mean heard correctly, Heard does not always mean understood correctly, Understood does not always mean agreed with, Agreed does not always mean used, Used does not mean remembered."

Konrad Lorenz

Ethologist and Nobel Prize winner

Enjoying your business training by:



Pre-assessment tools



Business cases



Exercise on small groups



Learning Videos



Virtual Reality



Group discussions



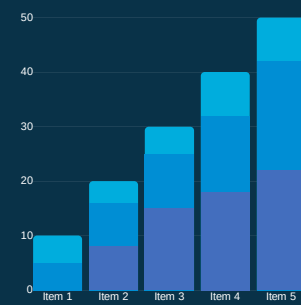
Learning ChatBots



Work on Individual practical cases



Reading materials



Post-assessment tools



Microlearning



Training transfer

MANAGEMENT SKILLS

THE 666 COMMUNICATION KILLERS

SAVE THE EFFECTIVE COMMUNICATION ON THE WORKPLACE

PEEP INTO THE FUTURE

LONG-TERM AND SHORT-TERM PLANNING

GAINING COMMITMENT ON PROJECTS

GETTING WORK DONE THROUGH OTHERS

STOP TRYING TO MOTIVATE PEOPLE

WHAT DO YOU NEED TO DO TO, GET MOTIVATED AND ENGAGED TEAM

SENSEI-DRIVEN PROBLEM SOLVING

DETECTING, RESOLVING AND PREVENTING POTENTIAL ERRORS, DEFECTS AND PROBLEMS



PERSONAL EFFECTIVENESS

CHANGE AGILITY AS COMPETITIVE ADVANTAGE

RESPOND QUICKLY TO THE NEW OPPORTUNITIES

MINDFULNESS AND NEUROPLASTICITY

REDUCING STRESS AND INCREASING PRODUCTIVITY

DIGITAL SKILLS IN RECRUITMENT

IMPROVING YOUR CANDIDATE'S JOURNEY

EMOTIONAL INTELLIGENCE

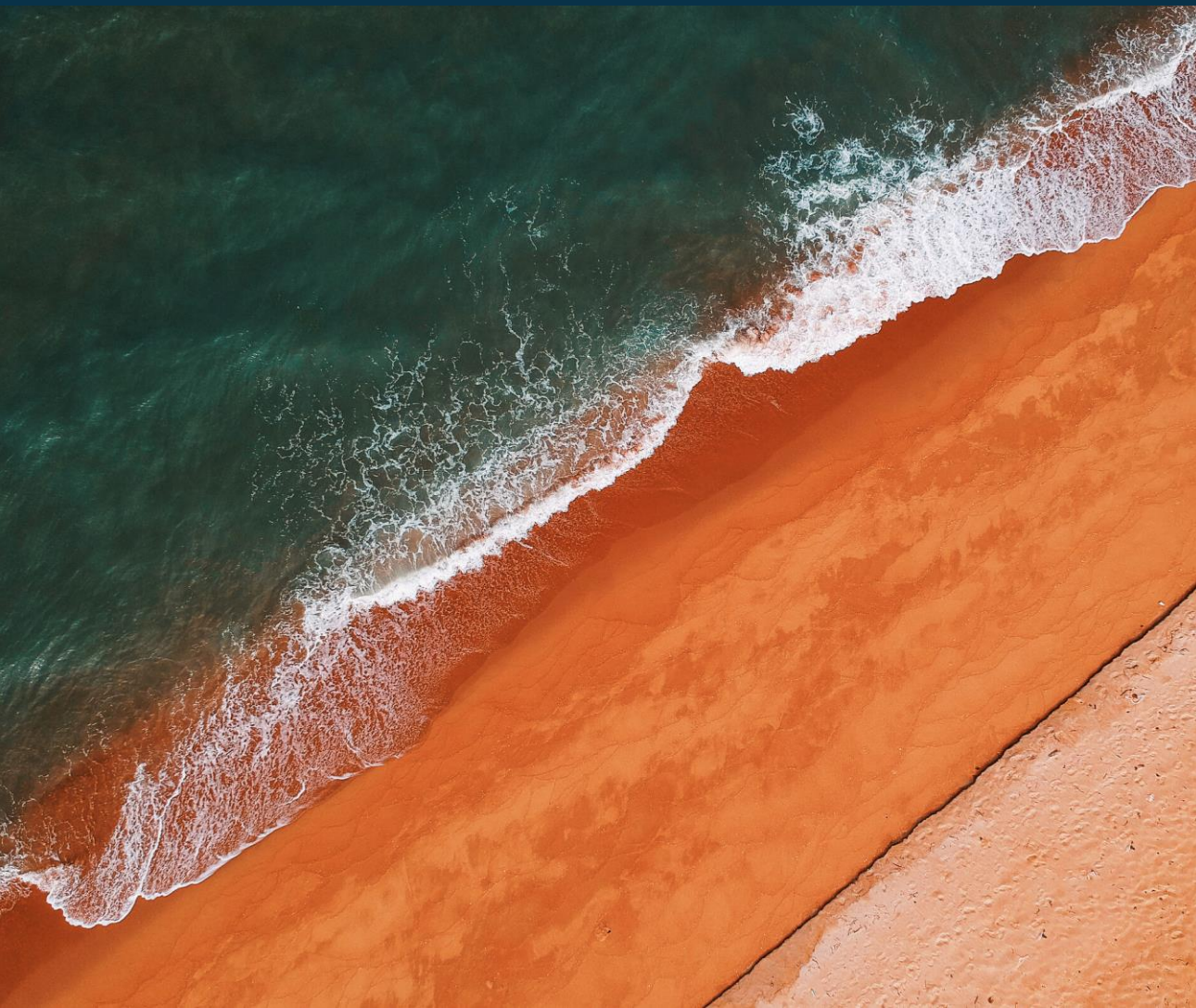
MAKING EMOTIONS PLAY FOR YOU

ROCK YOUR TIME MANAGEMENT

ENHANCE PRODUCTIVITY AND REDUCE TENSION

INTERVIEWING SKILLS

ACCELERATING RECRUITMENT AND RETENTION BY IMPROVING YOUR INTERVIEWING SKILLS



B2B AND B2C SKILLS

BRAIN SCIENCE AND NEGOTIATIONS

KEY TECHNIQUES FOR PRODUCTIVE NEGOTIATING

MASTER OBJECTIONS HANDLING

GAINING CONFIDENCE TO CLOSE THE SALE

INFLUENCING SKILLS

BEING ABLE TO INFLUENCE WITHOUT FORMAL AUTHORITY

JOB INTERVIEW PREPARATION AND NEGOTIATIONS WITH EMPLOYERS

CAPTIVATING YOUR EMPLOYER OF CHOICE

EMPLOYER BRANDING

ATTRACTING AND RETAINING THE RIGHT PEOPLE

ASK YOUR QUESTIONS ON:

E: i.ivanov@vrnavics.com M: + 359 898 86 71 78



CONTACT INFO

MAILING ADDRESS

103 Hipodruma, Sofia,
Bulgaria

EMAIL

i.ivanov@vrnautics.com

PHONE

(+359) 898 867178